

YOUR GUIDE
TO SAVING
MONEY WITH

THE

MAC

MICHIGAN ASSOCIATION OF COUNTIES

FAMILY



MICHIGAN ASSOCIATION OF COUNTIES SERVICE CORPORATION Guide to Programs and Services

The Michigan Association of Counties (MAC) continues to evolve into the leading organization for our members. One of our best benefits of being a part of the MAC family is the privilege of participating in our cost saving services and programs through the Michigan Association of Counties Service Corporation (MACSC).

We encourage you to keep this guide on hand and take advantage of the services available to you that will save you time and money. Join other members of MAC in saving thousands of dollars by participating in these endorsed programs.

CoPro+
Collaborative Procurement PLUS financial return

CO PRO+ is an opportunity for counties and county entities to collaboratively purchase valuable goods

and services at discounted prices while receiving a dividend for the program participation.

MAC Economic Development Program - A grant program created in response to the need for additional resources to meet the challenges facing Michigan counties.

We offer grant application preparation assistance at no cost to the county, and expert assistance with developing funding strategies and managing grants. To date, over \$6 million in grant money has been received via this program. New grant application opportunities are announced every day. This is a phenomenal cost savings opportunity for your county.

COBRA Administration- In addition to receiving administration of the program, we provide oversight and compliance with all COBRA regulations. Call today to learn how we can provide this service for you.



Nationwide Retirement Solutions 457 Deferred Compensation Plans

Saving for retirement can be a challenge in a troubled economy, and with tax laws continuously changing, you need a provider who will keep you ahead of the curve. Our partnership with Nationwide Retirement Solution provides state of the art retirement planning offering security, sound investment strategies, and a commitment to on-site customer service.



US Communities- In partnership with NACo, U.S. Communities Government Purchasing Alliance pools the

purchasing power of public agencies while competitively soliciting quality products to be a nationwide purchasing cooperative. This program was designed to be a procurement resource for local and state government agencies, school districts (K-12), and higher education nonprofits.

Current partners in the US Communities program include: Home Depot, Graybar, Herman Miller, Auto Zone, Ricoh, Savin, Zep, Hagemeyer and Haworth among others.



The MACSC includes the **Michigan Counties Workers' Compensation Fund**, which

was established in 1979 and has grown into one of the most successful workers' compensation fund programs in the State of Michigan. Our pool of nearly 70 county entities receives stable pricing, loss control services, excellent claims handling, and an outstanding dividend program. This past year the MCWCF returned \$2.5 million to its participants.



AAA of Michigan offers significant savings on personal auto and homeowners insurance, and there's no need for payroll deductions. If your employees are previous members of

AAA, these additional discounts will provide them with guaranteed savings.



Lincoln Financial

A leading provider in the group life and disability insurance marketplace along with

being an A rated company. Lincoln has strong brand recognition and a low litigation rate for claims compared to other carriers. **We look forward to offering your county significant cost reductions up to 10% off your current carrier's rates.**



American Fidelity Assurance Company

Supplementary insurance allows you to give your employees options to keep more of their paycheck. If your employees currently pay a part of their health insurance costs, a Section 125 Plan allows them to deduct pre-tax funds from their paychecks. American Fidelity provides several plans that offer a great way to let employees maximize their spendable income, while reducing your FICA tax liabilities.



MACSC is a trusted partner with **BCSCM** specializing in health insurance administration and providing your staff with one-stop customer service assistance. This service is offered to your county and your agent free of charge.



With **Abilita**, MAC members can save on average 29% off all telecommunications expenses regardless of switching or staying with your current provider. Best of all, you can save without the hassle of dealing with the phone companies and with no upfront costs or risk.

Kami Smith, Director of Membership Services and Karen Currie, Marketing Consultant are available daily to answer your questions relating to these programs.

Contact us today at 800-336-2018 or visit us at www.micounties.org.